**Topic:** Why do people lie and how to deal with it.

**General Purpose:** To Inform

**Specific Purpose:** To inform my audience about Liars and why people do tell a lie and how can we deal with it.

**Thesis:** Lying is differentiated based on its intention, which has many reasons to occur, and we need to deal with lies very carefully.

1. **Introduction** 
   1. **Attention Getter:** “Sorry, I’m late because there was huge traffic on the road”- is one of the most common lies that we all have used at least once in our lifetime! Yes, none loves to be lied. But we all lie, don’t we?
   2. **Reason to Listen:** Nowadays, we all are surrounded by lies and fake expressions. We need to have a good knowledge of lies so that we can deal with them appropriately.
   3. **Thesis statement:** Lying is differentiated based on its intention, which has many reasons to occur, and we need to deal with lies very carefully.
   4. **Credibility Statement:**
2. I have been wondering how people tell a lie and sometimes do harm to others only by lying.
3. I have read and studied a quality number of books about the psychology and behavior of liars, and have researched on the Internet.
   1. **Preview of Main Points:** 
      1. First, I will discuss the Lie itself.
      2. Second, I will discuss the reasons behind the lies of a person.
      3. Finally, I will discuss how to deal with lies and liars.
4. **Body**

Lying is an attempt to get someone to believe something that is not true. Lying is always wrong, but we can differentiate it based on the intention behind the lie.

* 1. Lying is bad, but the intention behind the lie can be good. There are two types of lies—harmless and harmful ones.
     1. Harmless lies are lies which aren’t intended to cause any harm to anyone. As an example: Giving good compliments to people even they are not looking good. Although this is a lie, but the purpose is not to hurt them.
     2. Harmful lies are those which result in damaging or hurting someone. As an example: lying to escape from duty or blaming others without reason.

**Transition:** Now that I’ve discussed the Lie itself, I will now discuss the reasons why do people tell a lie

* 1. There are some psychological and behavioral reasons behind the lies of a person.
     1. To avoid hurting others:Sometimes, people give fake compliments to give courage and to avoid hurting people.
     2. To gain other’s trust and affection: This is a lousy purpose of lying. Sometimes liars do tell a lie to gain trust.
     3. Evade from responsibilities: Some people tell a lie to get escape from responsibilities and put it on others.
     4. Avoiding punishment: It is very often people lie to a police officer to avoid punishment.

**Transition:** Now we have learned about the reasons behind lying, I will discuss how we can deal with it.

* 1. We need to handle different kinds of lies in different ways.
     1. Keeping harmless lies in our mind: Exposing these kinds of lies isn’t a good thing always.
     2. We can sometimes reveal a lie to others but will also show an understanding mind if the lie wasn’t harmful.
     3. Harmful lies should be exposed and justice has to be served. We should Bear in mind that they took advantage of us and this must be stopped. Also, we should distance ourselves from the liars and be more cautious next time.

1. **Conclusion** 
   1. **Review of Main Points:** 
      1. Today I first discussed the Lie itself.
      2. Second, I discussed the reasons behind the lies of a person.
      3. Finally, I discussed how to deal with lies and liars.
   2. **Restate Thesis:** Lying is differentiated based on its intention, which has many reasons to occur, and we need to deal with lies very carefully.
   3. **Closure:** In conclusion, remember it’s always best to be honest. Also, it makes a relationship strong and healthy. Liars need to have a powerful memory as they need to memories what lie they did to say to whom. Very often, they can’t maintain the lie and lose the respect of others.